

«SAAZ Complect» LLC,  
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To: Director

№ CK 7-2-2744

dated 17.10.2022

### PROCUREMENT NOTICE

SAAZ Complect LLC Purchasing Department, hereinafter referred to as Initiator of procurement, invites you to take part in competitive procedure of purchase.

To pass the preliminary selection and take part in procurement procedure we suggest you fill out a short form of the counterparty and propose a commercial proposal of the procurement participant.

Deadline for proposals submission: till 15:00 21.10.2022

Time period for proposals

consideration:

from 21.10.2022 till 31.10.2022

A commercial proposal is a subject to be under consideration both fully and positionally.

Failure to provide the commercial proposal within the established time limits is considered an automatic refusal to participate.

Please, I ask you to extend the terms of your commercial offer to all Organizations of the OAT group purchasing the identical goods, work or service.

You can get all the necessary explanations and information that interest you by contacting the person responsible for organizing the procurement procedure:

Chernishova Victoriya Vitalievna, e-mail: skzakupki01@oat-group.ru, tel. (49156) 5-30-42/

In case of corruption, abuse of authority or negligence on the part of company employees, please contact KAMAZ, PJSC +7 (8552) 37-18-37 or send a message to the email addresses: KAMAZ, PJSC [compliance@kamaz.ru](mailto:compliance@kamaz.ru).

Full anonymity is guaranteed, any negative impact on applicants is excluded, even if the information provided has not been confirmed during an internal investigation.

Initiator of procurement:  
Head of the  
Commercial Department  
*(occupation)*

  
*(signature)*

A.E. Moshenskiy  
*(surname, initials)*

## REQUIREMENTS FOR THE PURCHASE AND THE SUPPLIER

### I. Requirements for the subject of procurement

#### 1. Target prices:

Part / Material	Price rub without VAT			
	Serial	Serial Tools	Prototype	Prototype tooling
Upper Rubber Bushing B9VP.2915446	120	1. Amortization in price 2. Purchase by the Customer	Not more than 5- times the price up	Amortization in price
Low Rubber Bushing B9VP.2915446-01	80			

**Scenario conditions RM** – According to the Supplier's offer.

**EUR exchange rate** - 65,93 rub. **USD exchange rate** - 63,19 rub.

#### 2. Forecasted production volumes:

Изделие	Прогнозные объёмы производства, тыс. шт								
	2023	2024	2025	2026	2027	2028	2029	2030	2031
Upper Rubber Bushing B9VP.2915446	12	24	25	26	28	29	31	33	34
Low Rubber Bushing B9VP.2915446-01	12	24	25	26	28	29	31	33	34

**3. Quality:** 5 ppm, 36 month warranty / 100 000 km mileage.

#### 4. Terms:

**4.1. Life cycle:** 2023-2034.

##### 4.2. Milestones:

Part	Вехи проекта						
	Offer	Nomination	VC	PT	PPAP	SOP	
			Serial tooling	Serial process	Approval	Supplier	SAAZ C.
All parts	43CW 2022	46CW 2022	First parts	Pre - series	series	March 2023	April 2023

5. Provide a commercial offer in the following options:

- 5.1 Taking into account the amortization of serial tooling in the price of parts.
- 5.2. Taking into account the purchase of serial tooling by the Customer

6. Provide cost calculation for a part (CBD), cost calculation for tooling (IDO), supplier schedule.

7. Drawings, material models, technical specifications for the products will be sending by e-mail.

8. Requirements for QMS: product certification according to IATF 16949. If certification according to IATF 16949 is suspended, then according to ISO 9001, or GOST R 58139-2018..

9. COST – audit (validation of the Supplier's production and procurement for compliance with cost breakdown).

1. Place, terms and conditions - FCA.

2. Terms of payment - payment by installments for 45 days.



## II. Requirements to GWS<sup>1</sup> Supplier

### 1. Main requirements:

- legal capacity, incorporation and registration in the prescribed manner;
- compliance with the requirements established in accordance with the legislation of the Russian Federation for persons supplying goods, performing work, and providing services that are the subject of procurement;
- failure to liquidate the legal entity and the absence of a decision of the arbitration court on declaring the legal entity, individual entrepreneur bankrupt and on opening of bankruptcy proceedings;
- non-suspension of the counterparty's activities in the manner prescribed by the Code of Administrative Offenses of the Russian Federation on the day of filling an application in order to participate in procurement;
- lack of information about the Supplier, including information about the founders, members of the collegial executive body, person acting as the sole executive body of the procurement participant - legal entity in the register of unscrupulous suppliers, provided for Art. 5 of Federal Law No.223-FZ and Federal Law No.44-FZ.
- a person who is the head of a legal entity must not have a valid disqualification, restrictions on service or a ban on professional or other activities;
- financial and business activities of a potential supplier should not pose the high tax risks for the company and / or be aimed at obtaining unjustified tax benefits;
- registration as a procurement participant is carried out on OAT, LLC website [www.oat-group.ru](http://www.oat-group.ru) in the "Suppliers" section, either by registration on the electronic trading platform (or by sending requests to the email address indicated in the notice of procurement opening).

### 2. Additional requirements:

- the potential supplier must be the manufacturer, the official representative of the manufacturer, or dealer, subject to the submission of a document from the manufacturer of the goods or confirmation of the status of the dealer / distributor on the manufacturer's official website, in addition, the status is allowed:
  - official system partner, intelligent solutions developer, when purchasing equipment, subject to the provision of a partnership / development document;
  - partner / buyer, when purchasing non-transit norms of goods, or single norms, or goods discontinued (for example, for repair and maintenance needs, not serial delivery), provided that copies of the purchase and sale agreements with the manufacturer are provided.
- a potential supplier must have sufficient resources to fulfill obligations for the supply of goods, works and services;
- potential supplier should not be associated with other procurement participants. Associated procurement participants are understood to be procurement participants who are under direct or indirect control of the same individuals;
- no criminal proceedings have been instituted against a potential supplier, its founders and managers on the grounds related to production activities related to the subject of procurement, or of a corrupt nature;

All requirements for the procurement participant can also be established in the procurement documentation for co-contractors (subcontractors, subcontracting suppliers), involved by the procurement participant to execute the contract with the

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<sup>1</sup> GWS – goods, work, service

Customer. Responsibility for the compliance of all involved subcontractors (subcontractors, subcontracting suppliers), regardless of the volume of supplies, work, services performed by them, with the requirements specified in the procurement documentation, including the availability of permits for them, lies with the procurement participant.